**International Contracting - Preventive measures to avoid delays and make sure you get paid.**

**WEBINAR: RISK MITIGATION IN INTERNATIONAL CONTRACTS AND COMMERCIAL DEBT COLLECTION**

Prevention is better than a cure. This concept also applies to the contractual process, beginning from drafting all the way through contract performance. While all contracts are complex, an international contract is much more complicated than a strictly domestic one, and there are many things you should pay attention to. Moreover, if a breach occurs under an international contract, it is important to seek proper relief in order to mitigate loss and seek remedies.

During our one-hour webinar, we will help you understand various contractual obligations, the ideal situation for successful contract performance, the means to respond to a contract breach if it happens, and important lessons learned from COVID-19.

We will offer you our overview of what not to miss when drawing up contracts, as well as how to draft solid general terms and conditions, correctly evaluate your customers and estimate their financial capacity in the long run, and many more.

We will also help you become familiar with commercial debt collection in China. DaWo has developed a proprietary collection platform to assist its client companies with collection issues within China.

Join us for the Webinar and gain a better understanding of drafting and executing international contracts under PRC Laws and for help identifying traps you should avoid when undertaking international contracts in China. You will also become familiar with DaWo’s debt collection services, in case you need help with an outstanding debt.

***Session Information***

**When**: January 14th, 2021

**How to join the Webinar**:

* TEAMS

Register for the Webinar by clicking on the link in the email invite. After successful registration, you will receive a confirmation email with a unique link that will allow you to log in and join the Webinar.

* Free participation but registration required in advance
* The session will take one hour from 18:00 to 19:00.

**Language**: English

**Speaker**:

* FANG Ying (Associate of DaWo law firm)
* SNEL Philippe (Managing Director DaWo law Firm